



Guidelines to submit a case study to PDA Europe

Application

- Briefly describe the installation, the object produced/project sprayed, the material applied and conditions to apply it (temperature, curing time, specific challenges to solve).
- Briefly describe important preparation steps, e.g. surface preparation.
- What kind of solution were they looking for? (reduce costs, new application, work more efficiently, reduce time, increase productivity...).

Solution

- Brief description of the polyurea solution offered to the end user.
- What are the benefits of using polyurea for that project?

Results

- Detailed information on the results obtained.
- How did it help the company, architect, engineers?
- Overall perception of results.
- Photographs of the installation, preparation application.

Tip for the end-users

- Important lessons we learned from this project.

EXTRA QUESTIONS:

- **Specifications**
 - **End user**
 - Name & address of application company.
 - Website.
 - Contact data of responsible person.
 - What kind of projects does the company usually work on?
 - **Industry / Market Sector**
 - Market segment in which the end user is operating.
 - **Application**
 - One line summary of the application.
 - **Material Specifications**
 - Brand and name of the material.
 - **Typical properties**
 - Description of the intrinsic properties of the material.
 - **Equipment used to apply polyurea**
 - Which unit/ model has been used?